

**THE SATELLITE DIVISION OF THE INSTITUTE OF NAVIGATION
25TH INTERNATIONAL TECHNICAL MEETING (ION GNSS 2012)
SEPTEMBER 17-21, 2012
NASHVILLE CONVENTION CENTER ♦ NASHVILLE, TENNESSEE**

RETURN SIGNED CONTRACT/TERMS AND CONDITIONS ALONG WITH CHECK TO:

The Institute of Navigation, 8551 Rixlew Lane, Suite 360, Manassas, Virginia 20109
Phone: 703-366-2723 • Fax: 703-366-2724 • E-mail: mandrews@ion.org • www.ion.org

FOR OFFICE USE ONLY <input type="checkbox"/>	
Booth Number:	_____
Deposits Received:	_____
Check Number:	_____
Check Date:	_____
Amount:	_____
Balance Due:	_____
Balance Received:	_____
Check Number:	_____
Check Date:	_____
Amount:	_____

1. INFORMATION FOR SHOW PROGRAM

Complete Company Name: _____
(name of organization will be published exactly as shown)

Street Address: _____

City, State, Zip: _____

Telephone: _____ Fax: _____ Company Web Address: _____

2. EXHIBIT CONTACT INFORMATION

All Correspondence Should Be Sent To: _____

Telephone: _____ Fax: _____ E-mail: _____

Address If Different From Above: _____

3. PREFERRED LOCATIONS 20' x 40' island 20' x 30' island 20' x 20' island 10' x 10' 10' x 20' 10' x 30' 10' x 40'

Cost: \$2,400 for each 100 square feet (or each 10' x 10' space) — Indicate Choices on Back Other: _____

1st Choice _____ \$ _____ 2nd Choice _____ \$ _____ 3rd choice _____ \$ _____

Check on the way Please charge my Visa/Mastercard American Express

Card Number: _____ Expiration Date _____ Amount: \$ _____

Visa/Mastercard: 3-Digit Code (back of card) _____ American Express: 4-Digit Code front of card) _____
Please Print

Name on Card _____ Signature _____

4. DESCRIPTION OF WHAT YOU WILL EXHIBIT _____

5. OTHER EXHIBITORS YOU DO NOT WISH TO BE NEAR (please be specific) _____

6. BOOTH SIGN-UP PROCEDURE

Booth Assignment: All ION GNSS 2011 exhibitors who return their ION GNSS 2012 contract at ION GNSS 2011 will be given priority on booth space. If two or more exhibitors return their contract on-site, and are both requesting the same booth space, priority will first be given to that exhibitor who is purchasing the greater number of booths. If the number of booths being purchased are equal, then priority will be given to that exhibitor who has been with the show the longest and has purchased the greater number of booths over the course of the show's history. Upon the conclusion of ION GNSS 2011, booth locations for ION GNSS 2012 will be assigned on a first-come, first-served basis. The Institute will attempt to accommodate special booth requests (i.e.: sizing, islands, corners, etc.). The Institute reserves the right to use its sole discretion in reassigning space in cases where competitive products have exhibits adjacent to each other, or to accommodate revised floor plans.

Payment Policy: Contracts must be accompanied by a deposit equal to 50 percent of the total rent for each booth requested. *Full payment is required by June 1, 2012.* If payment is not received by June 1, 2012, the Institute shall have the right to retain the deposit as liquidated damages and cancel the booth reservation.

Contract Acceptance: The Institute reserves the right to exercise its sole discretion in acceptance or refusal of applications. If an application is not accepted by the Institute, all money paid will be returned to the applicant.

Cancellations: If space is cancelled by an exhibitor prior to June 1, 2012, a refund will be made less 50 percent service charge based upon the full cost of the space rented. *There will be no refund made to companies cancelling after June 1, 2012.* Any space not occupied by the opening of the conference, for which no special arrangements have been made, may be reassigned by the Institute without obligation to make any refund whatsoever. All cancellations must be in writing.

Conference Postponement or Cancellation: The Institute, at its discretion, shall have the right to postpone or cancel the conference and exhibit and shall be liable in no way to the exhibitor for losses resulting from such delay or cancellation. The Institute will not be liable for the fulfillment of this contract as to the delivery of exhibit space if non-delivery is due to any of the following causes: By reason of the facility being damaged or destroyed by fire, act of God, public enemy, war or insurrections, terrorism or threat of the same, strikes, the authority of the law, postponement or cancellation of the exposition, or for any cause beyond their control. It will however, in the event of its not being able to hold an exhibit for any of the above named reasons, reimburse the exhibitor on a pro-rata basis on any amount paid in, less any and all legitimate expenses incurred, such as, but not limited to rent, advertising, salaries, operating costs, etc.

It is understood that this application will become a binding contract upon acceptance by the ION® and is subject to the terms, conditions, rules and regulations contained herein. A copy will be returned to you indicating contract acceptance and booth assignment. YOUR SIGNATURE INDICATES YOU AGREE TO ABIDE BY THE RULES AND REGULATIONS DETAILED ON PAGES THREE AND FOUR OF THIS CONTRACT.

Authorized Applicant Signature _____ Title _____ Date _____

ION® Official Signature _____ Title _____ Date _____

Rules and Regulations (Page 2)

1. INSTITUTE. The word "Institute" means The Institute of Navigation, acting through its officers, directors, committees, agents or employees acting for it in the management of the exhibition.

2. ION® Logo (use of). An exhibitor wishing to use the ION® trademark or logo shall submit its intended use to the ION® for prior approval, which shall be within the sole discretion of ION®.

3. AUXILIARY SERVICES. Decorating, drapery, furniture rental, drayage, sign painting, antenna wiring and labor will be handled by the assigned show decorator.

The Exhibitor shall provide only the material and equipment that is owned and is to be used in the exhibit space and any cable necessary to wire desired antennas. All other items used in the booth are to be provided through arrangements with the above contractor. Payment for services provided to the Exhibitor by contractor is the responsibility of the Exhibitor. All services not ordered in advance must be procured through the Exhibitors' Service Area, which will be maintained in the Exhibit Hall.

On-line forms for ordering auxiliary services (Exhibitors' Service Manual) will be supplied to you electronically 60 days prior to show time from the assigned show decorator.

Exhibitors requiring exceptional or unusual services should submit their orders well in advance to ensure availability of such services.

4. BOOTH CONSTRUCTION AND ARRANGEMENT. The Institute will provide and arrange for erection of necessary draped backgrounds of uniform style. **The Institute does require that you provide/rent carpet for your booth.**

All exhibits must be confined to the limits of their respective booths as indicated on the floor plan. Back wall of booth is eight feet high; side dividers are 36 inches high. No special signs, booth construction, apparatus, equipment, lighting fixtures, etc. will be permitted to extend above eight feet with the exception of island peninsula or perimeter spaces where height limitation is 14 feet; however, cubic content of these booths must be approved in advance by exhibition management. Materials up to eight feet in height may be placed within two feet from the back wall. Exhibit material must not be set up so as to interfere with the view into adjoining booths. All materials must conform to local building, electrical and fire department codes and regulations.

5. BADGES. The exhibit is limited to individuals, business firms and manufacturers who have contracted and paid for space assignments. The Exhibitor and its representatives are required to wear badges throughout the exhibition. The badges are not transferable, and the Institute reserves the right to withdraw the use of the badge used to gain admission to the Exhibition by any person other than the one for whom it was issued.

The Institute reserves the right to refuse to admit and eject from the Exhibition Hall, or from any space therein, any objectionable or undesirable person or persons; and on the exercise of this authority the Exhibitor, for himself, his employees and agents, hereby waives any right and all claim for damages against the Institute.

The use of sideshow tactics or other undignified methods considered by the Institute to be objectionable are expressly prohibited in the exhibition area or in any meeting room. Booths should be staffed by company specialists who are qualified to discuss details of their company's products or services. Distribution of advertising material and souvenirs must be confined to the Exhibitor's booth.

Representatives of non-exhibiting firms will not be permitted to demonstrate their products or distribute advertising material in the Exhibit Hall.

6. CARE OF EXHIBIT SPACE. The Exhibitor must, at his expense, maintain and keep in good order the exhibit space contracted. The Exhibitor shall maintain and conduct the exhibit in a neat, clean, orderly and safe manner, and shall not do or allow anything to be done in, on, or about the Exhibitor's space that might adversely reflect on the Institute. The Exhibitor shall keep an attendant in its display during the hours the Exhibition is open and the Exhibitor must surrender the space occupied by it to the Institute in the same condition as it was at the commencement of occupation (ordinary wear excepted).

No sign or other articles may be affixed, nailed or otherwise attached to walls, doors, drapery, etc., so as to deface or destroy them; likewise, no attachments may be made to floors by nails, screws or other devices that might damage or mark them. Exhibits shall be so installed that they will in no way project beyond the space and not extend into the aisle. Exhibits shall not obstruct the light, view or space of others. Exhibitors shall be responsible for damage to property. If the space occupied by the Exhibitor shall be damaged by the Exhibitor or Exhibitor's agents, employees, patrons or guests, the Exhibitor, on demand, shall pay such sum as shall be necessary to restore the space to the same condition it was in when first occupied by the Exhibitor.

7. PERMISSIBLE EXHIBITS. All business activities of the Exhibitor at the Exhibit Hall must be within the Exhibitor's allotted exhibit space.

- No exhibits, displays or presentations will be permitted at any time in hotel rooms.
- Contests, drawings, etc., must receive PRIOR approval from The Institute.
- Giveaway items that are carried or worn as visible advertisement shall be controlled by The Institute.
- Loud noises, bright lights or other distractions are not permitted. Sound volume of amplifiers or audio-visual presentations must be regulated so as not to disturb the majority of nearby Exhibitors.
- No helium balloons are permitted.

At the request of the Institute, made at any time or times before or during the Exhibition, Exhibitor must promptly furnish the Institute with sample products, packages, labels, advertising and promotional literature that would be or is being distributed, before Exhibitor will be eligible to participate or continue in the Exhibition. The Institute, in sole discretion, reserves the absolute right to determine which forms and products are appropriate, in its judgment, for inclusion in the Exhibition and to refuse, cancel or restrict any applicant or exhibit. This provision applies to Exhibitor's conduct, articles, printed matter, samples, questionnaires or any other item that the Institute deems objectionable. If the Institute decides, in its sole discretion, that any of these do not meet its standards or are not suitable, the Exhibitor must at once comply with the Institute's demands or withdraw.

8. SALE OR DISTRIBUTION OF MERCHANDISE. Exhibitors may show, discuss, explain and demonstrate items or services but shall not make sales that result in exchange of merchandise or money in the Exhibit Hall. Exhibitors engaging in objectionable methods shall be subject to eviction without refund.

9. SUBLETTING OF SPACE. Exhibitor may not assign this contract, or sublet any space in his exhibit areas contracted for hereunder.

10. INSTALLATION AND REMOVAL OF EXHIBITS.

a. Set-up time and hours:

Monday, September 17, 2012, 6 p.m.–9 p.m.

Tuesday, September 18, 2012, 8 a.m.–4 p.m.

All exhibits must be completed by 4 p.m., Tuesday, September 18, 2012. This deadline will allow the show decorator time to place carpeting in the aisles.

b. Anticipated exhibit hours:

Wednesday, September 19, 2012, 10 a.m.–4 p.m. and 7–9 p.m.

Thursday, September 20, 2012, 9 a.m.–5 p.m.

Friday, September 21, 2012, 9 a.m.–noon

All exhibits must remain intact until noon, Friday, September 21, 2012.

c. Removal of exhibits:

Dismantling and removal of all materials and shipment is to be completed by 4 p.m., Friday, September 21, 2012.

Any company that begins dismantling their booth before show close on Friday will:

1. Be fined \$1,000 per 10' x 10' space and agrees to pay the same upon presentation of invoice.
2. Will be ineligible for priority booth placement for the following year's show.

11. EXHIBITOR HOUSING. Housing information will be printed in the ION® GNSS conference program. The Institute encourages you to make hotel reservations early. Hotel reservations shall be made at the discretion and expense of the individual exhibitor. The Institute excepts no responsibility in providing exhibitor accommodations.

12. SOCIAL FUNCTIONS. The Institute does not restrict social functions in hotel suites with the exception of the request that these functions terminate prior to midnight. Any social function in a public space of the Institutes' approved hotels or in the Convention Center must be approved by the ION's Director of Operations.

Rules and Regulations, continued (Page 3)

13. CANVASSING AND OTHER ACTIVITIES. No person, firm or organization not having contracted with the Institute for the occupancy of space in the Exhibition will be permitted to display or demonstrate its products, processes or services, or distribute promotional materials in the Exhibit Hall, halls or corridors. Any infringements of this rule will result in the prompt removal of the offending persons from the hall, and exhibitors waive any and all rights for claims against the Institute arising out of the enforcement of this rule.

Circulars or other promotional material may be distributed only from the exhibitor's booth space.

THE INSTITUTE RESERVES THE RIGHT TO REJECT, CANCEL, REMOVE OR RESTRICT EXHIBITORS WHO, BECAUSE OF NOISE OR ANY OTHER REASON, SHALL INTERFERE WITH THE BEST INTERESTS OF THE EXHIBITION AS A WHOLE.

14. INDEMNIFICATION BY EXHIBITOR. Neither the Institute (its management, agents or employees), or the operators of the premises (Nashville Convention Center, City of Nashville, its agents or employees), shall be held liable for injuries to any persons or for damage to property owned or controlled by the Exhibitor, which claims for damages or injuries may be incident to, arise from or be in any way connected with the Exhibitor's occupation of display space, or on account of the neglect by Exhibitor of any rule, regulation or instruction of the Institute; or any rule, regulation or instruction of the premises; or on account of violation of any law, ordinance or governmental regulation of any kind. The Exhibitor shall indemnify and hold the Institute, the management of the Institute and the operators of the premise harmless against all such claims.

15. LIABILITY. It is agreed that the Exhibitor shall make no claim of any kind against the Institute (its management, agents or employees), operator of premises (Nashville Convention Center, City of Nashville, its agents or employees), for any loss, damage, theft or destruction of goods; nor for any injury that may occur to Exhibitor's employees while in the Exhibition Hall; nor for any damage of any nature or character whatsoever, and without limiting the foregoing, including any damage to its business by reason of the failure to provide space for an exhibit or removal of the exhibit, or for any action the Institute or its participants, agents or employees in relation to the exhibit or Exhibitor, and the Exhibitor shall be solely responsible to its own agents and employees and to all third persons, including invitees and the public for all claims, liabilities, actions, costs, damages and expenses arising out of or relating to the custody, possession, operation, maintenance or control of the leased space or exhibit, for negligence or otherwise relating thereto; and Exhibitor thereby agrees to indemnify and hold harmless the Institute and its agents and employees and the operator of the premises, against any and all such claims as may be asserted against it or them.

16. INSURANCE. Exhibitors must carry worker's compensation and comprehensive general liability (including personal injury and blanket contractual liability).

These coverages must be evidenced by a Certificate of Insurance with a 30-day notice of cancellation provision to the holder and supplied to ION® at least 30 days before the proposed exhibit date. It is strongly recommended that Exhibitors also carry insurance to cover loss of or damage to their exhibits or other personal property while such property is located at or is in transit to or from the exhibition site. While the exhibition provides security guards, this is solely as an accommodation to Exhibitors, and the Institute assumes no responsibility for any loss, damage or injury to any property of the Exhibitor or to any of its officers, agents, employees or contractors, whether attributable to accident, fire, theft or any other cause whatsoever.

The Exhibitor expressly agrees to save and hold harmless the Institute, its management, agents and employees from any and all claims, liabilities and losses for injuries to persons (including death) or damage to property arising in connection with Exhibitor's use of the exhibit space.

17. CONFERENCE POSTPONEMENT OR CANCELLATIONS. The Institute, at its discretion, shall have the right to postpone or cancel the conference and exhibit and shall be liable in no way to the Exhibitor for losses resulting from such delay or cancellation. The Institute will not be liable for the fulfillment of this contract as to the delivery of exhibit space if non-delivery is due to any of the following causes: By reason of the facility being damaged or destroyed by fire, act of God, public enemy, war or insurrections, terrorism or threat of the same, strikes, the authority of the law, postponement or cancellation of the exposition, or for any cause beyond their control. It will, however, in the event of its not being able to hold an exhibit for any of the above named reasons, reimburse Exhibitor on a pro-rata basis on any amount paid in, less any and all legitimate expenses incurred, such as but not limited to rent, advertising, salaries, operating costs, etc.

18. LABOR. Skilled labor is available and may be utilized to erect and dismantle all exhibits and any decorations. All labor requirements can be acquired from Convention Services Southwest.

19. SECURITY. Twenty-four-hour security will be provided by the Institute throughout the entire exhibition, including set-up and tear-down days. Any theft is to be reported to show management at once. Security also will be available in the aisles during clean-up each day. Exhibitor must provide adequate insurance in own insurance policies for theft. Booth security is available at an additional fee to Exhibitors (see item #16).

20. STORAGE BEHIND BOOTH. Because of fire regulations, NO STORAGE will be allowed behind booth. If any Exhibitor has special problems in this area, please advise the show decorator during set-up.

21. SIGNS. A two-line standard sign (7-by-44 inches) is furnished without cost to Exhibitors, including booth number, and company name. Additional signs may be ordered through the show decorator.

22. SHIPPING INSTRUCTIONS. Delivery receipts, waybills and bills of lading are to show weight, number of pieces and classification. Shipment to warehouse should be timed to arrive no earlier than thirty days prior to the opening of the conference. Questions regarding shipping should be directed to the show decorator.

23. MISCELLANEOUS

a. **PARKING AVAILABILITY.** Parking is available at the Nashville Convention Center for a fee. Parking is at the expense of the Exhibitor.

b. **SMOKING.** Smoking will not be permitted in the Exhibit Hall.



THE INSTITUTE OF NAVIGATION

8551 Rixlew Lane, Suite 360 • Manassas, VA 20109

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www.ion.org • e-mail: membership@ion.org

ION GNSS 2012 Exhibitor Floor Plan

PLEASE CHECK WWW.ION.ORG FOR UPDATES!

CONFERENCE LOUNGE

(CATERING ROUNDS)

Please note, rows may be extended.

